

Ned Mitenius, PMP

P. O. Box 65 Grapevine, TX 76099 214-614-9155 nedmitenius@veroned.com

Decisive, Innovative Change-Management Leader

Extensive experience in highly regulated Consumer Packaged Goods industries. Experience in Operations, Product Development, Quality Assurance, and Engineering. Multi-disciplinary projects at a senior level, spanning operations, I/T, business development and customer service. Liaison between technical trades, shop floor, I/T, finance and the executive suite.

Leadership and Professional Skills

Sets strategic direction. Tactical execution.	Develops and motivates high potential teams.
Six sigma champion. Analytical skills.	Excellent communicator. Public speaker.
Project Management. Portfolio Management.	Establish patterns from volumes of information.
Continuous Improvement; people and systems.	Innovative. Inventive.

Professional Experience

Periscope Consulting, Grapevine, TX 2008-present
Program, Project and Compliance Management Systems.

Senior Consultant

P&L responsibility, conducting projects and training for agencies of the US Government and major manufacturers. Projects include operational expansion, compliance program development and Maximo upgrades.

- Developed two new service offerings, tripling company sales in 12 months.
- Introduced international business, adding revenue with projects in Costa Rica, Peru and Thailand.

Chiquita North America/Fresh Express, Dallas, TX 2002-2008
Leader in packaged salads and fresh ingredient manufacturing.

Director of Operations Development, 2002-2008/ National Security Director, 2005-2008

Formed a group of professional project managers to improve the way the organization runs projects.

Created and managed an industry-leading Food Defense System compliant with FDA guidelines. Trained Plant Safety Managers to serve as Security Managers.

- Created a Project Management Center of Excellence (PMO). Recruited a team to provide shared services across departments. Developed a flexible project management methodology blending the best practices in project management (PMBOK) with company culture. Reduced planning requirements from 4 weeks to 2 days. Improved on-time performance from 20% to 80%.
- Introduced new product development methods, shortening the time for small projects from weeks to days.
- Introduced and conducted a line-specific capacity analysis across seven plants identifying capabilities and bottlenecks. This illuminated an average operational efficiency of only 50-60%, and highlighted potential improvements. Executing those improvements allowed us to defer the purchase of a new \$20 million plant by three years.
- Invented methods to build a comprehensive, auditable system. All facilities audited, improved, and re-audited to attain passing internal evaluations, and achieve perfect scores on external customer audits.
- Coordinated the pandemic influenza preparations for all operations groups, meeting the needs of the board of directors, and approval of a national expert on pandemic flu.
- Drove a logistics and ERP project sharing a vision with senior management, factory floor and customers that saved over \$4 million annually, as well as a turnaround in satisfaction by key customers, with no capital expenditure.

- Project Leader for a segment-first “One Forecast” project including customer behavior elements (efficient partner program/EPP), vendor managed inventory (VMI), and electronic data interchange (EDI) projected to save \$6 million annually while improving customer satisfaction.
- Built one building and five processing lines in 4 locations, adding 30 new SKUs, within five months. Projected sales to grow to \$120 million business annually.
- Developed a self-sustaining training program to develop plant operator and supervisory skills, using techniques developed by the navy for shipboard qualification. There was an overall productivity gain of 10-15% attributed to the program, with individual lines running 50% to 100% improved without the injection of capital funds.

Nestle, USA, Glendale, CA
World’s largest Food Manufacturer.

1999-2002

Factory Systems Manager (Implementation)

Project lead to link Maintenance Management and Information Technology (IT) efforts to implement a world class EAM system across 33 factories in five divisions.

- Implemented a new maintenance system across five disparate divisions and 33 factories. Included validation at one nutritional formula facility. Planning systems improved utilization from 47% to 88%. Increased work activities from 13,000 per month to 21,000 per month. Improved planned vs. unplanned operations by 50%. *Maximo* Enterprise Asset Management (EAM) guru.
- Integrated *Maximo* with *SAP* and *Ariba*, reducing purchasing and receiving efforts by 75% while cutting 18% off purchase costs with standardized pricing.

SunPure Ltd, Ft. Pierce, FL

1998-1999

The state’s largest grapefruit processor and leader in extracted flavor compounds.

Corporate Engineering Manager

Capital projects for a network of three plant locations. Responsibilities included the operation and permitting for waste-water and air emissions.

- Designed and built new pulp and peel systems that doubled capacity.
- Designed and built a new specialty product line that exceeded the exacting standards of a Japanese customer, with sales projected to increase tenfold.
- Created a project portfolio review system that resulted in 10% capital savings and 25% engineering savings.

Ocean Spray Cranberries, Vero Beach, FL

1991-1998

The state’s highest yielding and most reliable citrus processor.

Regional Engineer, 1995-1998

Technical Services Manager, 1991-1995

Plant Engineering and Maintenance for two plant locations. Responsibilities included the operation of all utility and environmental systems including steam, potable water and waste-water. Collateral duties included all OSHA safety programs as well as Novell Network Administrator.

- Instituted world class maintenance procedures, which cut the duration of plant outages in half and improved operating efficiency to 98% compared to industry average of 80-81%.
- Introduced barcodes, cycle counts and bid processes that reduced MRO inventory by 20%, improved stock outs and reduced the purchase cost of parts by 18%.
- Devised innovative and industry leading production methods, and improvements to Clean in Place (CIP) systems, that reduced cleanup time by 25%.
- Implemented process improvements that resulted in 10% capacity improvement each year for 8 years.
- Rebuilt the waste-water system and integrated with SCADA controls, which resulted in doubled throughput, improved compliance, and eliminated consulting fees for reports.

Coca-Cola, Foods Division (Minute Maid), Leesburg, FL

1986-1991

Market leader in orange juice and drinks.

Maintenance Manager, 1990-1991**Maintenance Supervisor,** 1986-1990

Maintenance management roles in two separate plants, with engineering and capital project execution.

- Quality system improvements that included redesign of process systems, which eliminated sanitation failures in sterile and aseptic systems from every 1-2 days to never.
- Introduced the first machine vision system in the division, which eliminated one major failure from weekly to none.
- Eliminated multiple reliability gaps, which doubled production.

U.S. Navy**Nuclear Trained Submarine Officer**

- Noted by C.O. as "clearly the ship's best watch officer," "whose ability to react in stressful situations is unparalleled, and [whose] decisions are well-reasoned and timely." Project Manager for the hazardous "undocking," supervising the training of the entire crew. The ship was "prepared to undock ahead of schedule and accomplished the undocking without incident." (Awarded NAVY ACHIEVEMENT MEDAL). "Directly contributed to a five month reduction in the duration of the overhaul."

Education and Certifications

- **Bachelor of Science degree, Chemistry -- United States Naval Academy -- (3.86 GPA, #11 of 938).**
- Naval Nuclear Power School (Officer Program) -- Post baccalaureate study in Nuclear Engineering -- 1 year **(3.81 GPA, #2 of 93)**.
- Credentialed Project Management Professional (PMP) by the Project Management Institute.
- Florida Southern College - MBA program (4.0 GPA).
Phoenix University - MBA program (4.0 GPA)

Annually completed over 20 hours of project management training (PDU). Recent full day and multi-day courses include:

- Stakeholder relationship skills
- Project Search and Rescue
- Pandemic preparedness
- Risk Management
- Kerzner on Best Practices in Project Management
- Project Management Office

Numerous professional courses in management, project management, MS Project, Visio, substance abuse, leadership, machine maintenance, safety, regulatory, computer applications and programming.

Memberships and Associations

Member of the Project Management Institute (PMI) and PMI chapters in Dallas and Ft. Worth. On the education committee for the Dallas chapter, currently teaching an advanced level course in SCOPE.

Member of the Industry Workgroup for the National Center for Food Protection and Defense, housed at UMN under a grant by the Department of Homeland Security.

Member of the US Naval Academy Alumni association and active member of the North Texas chapter.

Member of the Society for Risk Analysis.

Featured speaker at FDA symposiums and industry events, forums and panels.